



*Fluid Management Mats & Rolls
Strategic Partnership*



-CATEGORY EXPANSION

- If you already have a strong presence in Operating Rooms, Clinics and Hospitals this is for you.
- Add New Medical grade absorbents to your portfolio of products.
- Increase revenue streams
- Consumable products. – Repeat sales!
- Energize Sales team with new product offering.
- Turnkey solutions.
- Strong market growth potential.



- Privately held corporation founded in Green Bay, WI in 1996. Headquartered in De Pere WI.
- Only sell through distribution
- It's about:
 - Scale – With a manufacturing and distribution presence on several continents, FyterTech is one of the leading, integrated sorbent manufacturers in the world.
 - Scope – Leveraging our manufacturing capabilities to deliver the products and technologies you need to serve your customers now and in the future.
 - Manufacturing Innovation – State of the art equipment, automation and complete control of our manufacturing process from raw material to product delivery.
 - Multiple operations centers in the United States
 - Additional manufacturing in the United Kingdom
 - Distribution collaborations in Canada, the Netherlands and Singapore



FLUID CONTROL IN THE OPERATING ROOM

- Fluid control in the operating room involves managing and minimizing the exposure of surgical teams to various fluids during medical procedures.
- This includes the use of specialized equipment and protocols to contain, absorb, and dispose of bodily fluids, irrigation solutions, and other liquids encountered during surgery.
- Effective fluid control is crucial for maintaining a clean and safe surgical environment, reducing the risk of infection, slip & falls and complying with health and safety regulations.
- Some current practices of fluid control consist of utilizing standard bed sheets rolled up on the operating room floor. They are not manufactured for this purpose and do not meet the sterility and efficiency requirements of an operating room setting.
- FyterTech Nonwovens offers turnkey OR/Hospital fluid control absorbent products
- SpilfyterMED branded and private label solutions.
- These pads & rolls are specifically designed to be used in the OR and Hospital settings.
- Allow for a quicker OR turnaround and increased employee safety.
- Each pad is individually wrapped and boxed in conveniently sized boxes.
- All these products are TAA Compliant, Made in the USA!



FyterTech Medical Division

SpilfyterMED



Fully Integrated
Manufacturer

OR Fluid Control
Products

High Speed
Meltblown Lines

Large Capacity
Airlaid Line

Custom Labeling

Folding

Bagging

Boxing

Inventory/Shipping

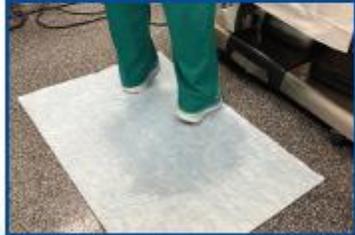
SpilfyterMed
Branded Products

Private Label

TAA Compliant
Products



Spilfyter MEDTM



MEDICAL GRADE ABSORBENT MATS

FYTERTECH
NONWOVENS®

Medical Grade Absorbent Mats

Keeping medical professionals safe from slips, falls and biohazards while they are focused on patient care.



Designed to ensure operating room and surgical suite floors remain dry and safe, SpilfyterMED absorbent mats come in a variety of options to help you select the best mat for your medical facility.

- All mats feature a durable, no lint coverstock that stands up to prolonged foot and cart traffic.
- The highly absorbent core soaks up to 10 liters of fluid per mat.*
Results vary depending on mat size and quality level.
- Each mat is individually packaged for ease of use.
- SpilfyterMED Yellow and Blue Series mats include a skid-resistant poly backing to prevent absorbed fluids from reaching the floor and are enhanced with super absorbent fibers to increase performance and lock in fluids.
- SpilfyterMED Green Series mats have a fast wicking fine fiber bottom layer and can absorb more aggressive fluids.

* MEDB2870 absorbs 10.6 liters of water.

Manage excess fluids in the OR with SpilfyterMED absorbent mats.

Item#	Description	Absorbency*	Count
SpilfyterMED White Series:			
MEDW2840	101cm x 71cm Small White Medical Absorbent Mat	34L	12/Case
MEDW2850	127cm x 71cm Medium White Medical Absorbent Mat	35L	10/Case
MEDW2870	177cm x 71cm Large White Medical Absorbent Mat	38L	8/Case
SpilfyterMED Yellow Series:			
MEDY2840	101cm x 71cm Small Yellow Medical Absorbent Mat	59L	12/Case
MEDY2850	127cm x 71cm Medium Yellow Medical Absorbent Mat	61L	10/Case
MEDY2870	70"x28" Large Yellow Medical Absorbent Mat	68L	8/Case
SpilfyterMED Blue Series:			
MEDB2840	101cm x 71cm Small Blue Medical Absorbent Mat	74L	12/Case
MEDB2850	127cm x 71cm Medium Blue Medical Absorbent Mat	77L	10/Case
MEDB2870	177cm x 71cm Large Blue Medical Absorbent Mat	85L	8/Case
SpilfyterMED Standard Green Series:			
MEDGM3240	101cm x 81cm Small Green Medical Absorbent Mat	18L	14/Case
MEDGM3250	127cm x 81cm Medium Green Medical Absorbent Mat	19L	12/Case
MEDGM3270	177cm x 81cm Large Green Medical Absorbent Mat	41L	25/Case
SpilfyterMED Premium Green Series:			
MEDGH3240	101cm x 81cm Small Green Medical Absorbent Mat	38L	14/Case
MEDGH3250	127cm x 81cm Medium Green Medical Absorbent Mat	40L	12/Case
MEDGH3270	177cm x 81cm Large Green Medical Absorbent Mat	74L	20/Case



* Absorbency is liters per case.

All SpilfyterMED mats pack 42 cases per pallet except the large Green Series mats that are 36 cases per pallet.

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SELECTION GUIDE:

	SpilfyterMED White	SpilfyterMED Yellow	SpilfyterMED Blue	SpilfyterMED Std Green	SpilfyterMED Prem Green
High Traffic	☑	☑	☑	☑	☑
Good Absorbency	☑			☑	
Better Absorbency		☑			☑
Best Absorbency			☑		
Slip Resistant		☑	☑		
Non-Leaching		☑	☑		
Enhanced Chemical Compatibility				☑	☑
Dimple Bonded				☑	☑

Before:

Messy, slip and fall hazard using sheets and towels.



After:

Safe, efficient, proactive solution that helps you get ready for the next procedure faster.



Fluid Control In The OR:

Orthopedic surgeries including arthroscopic procedures can require several liters of fluid for irrigation and tissue manipulation.



The excess fluid ends up on the floor creating a safety issue for the medical team and a longer clean up between surgeries.

SpilfyterMED medical grade absorbent mats reduce risk in the operating room by preventing spilled saline from creating slip and fall hazards — one of the largest causes of injury-related lost time in the workplace.

COMMITTED TO STRATEGIC PARTNERSHIP WITH YOU

- We are where you need us to be
 - Dedicated National Sales Manager for your needs being me!!
 - Dedicated Customer Service Representative for you - i.e. my friend Connie
 - Marketing Support
- Solutions to fit your business
- Both branded and private label solutions
- Extensive product selection
- Quality control through the entire manufacturing process
- Only sell through strategic distribution partners